

4Clicks Training

"Interaction is the key to learning."

- Bruce Sarty, Director of Training

By **Estimators**  **Estimators™**



Bruce Sarty

Hi, I'm Bruce Sarty, the Director of Sales & Training at 4Clicks Solutions, and this is Jesse Smith, Training Executive. Training is our top priority!

I've been in the Construction Management field and line item estimating for about 25 years. Within our small company, we have over 80 years of combined line item estimating experience.

We understand your business, we get year-end, and we know SABER/JOC/IDIQ construction. We presently are used at almost 90% of all Air Force Bases. 4Clicks was

designed "By Estimators for Estimators™." Catchy phrase? It's not just a phrase – it's our way, it's what we do, it's how 4Clicks was developed.

We strive every day to make, not only our software better, but also our Training Program. In the early days, we only offered Onsite and Regional classes. Clients wanted Virtual classes; now we offer numerous Virtual classes. You, our client, can attend a training class from your office or maybe even your home. Clients want "real" estimating classes. We are now developing new estimating classes. Introduction to Architectural Estimating was kicked off in 2014

Introduction to Electrical Estimating was released in 2015 and Fire Suppression will be next. These classes are taught using e4Clicks. The classes consist of lecture followed by hands-on exercises. The exercises reinforce the process, which helps retain the information.

If you are an Owner, Contractor, or AE, our training classes are perfect for you. We offer Regional, Onsite, and Virtual classes; pick the class that fits your needs.

"My favorite part of the class was our instructor Bruce – he was awesome! The most helpful tool was learning the hot keys. It was a great course and we learned a lot!"

- Contractor, Fort Hood, TX

"The energy in a class does it for me!"

- Bruce Sarty

Some clients just need a "jump start," and our Virtual Getting Started class is perfect for them. Our 2-Day Introduction to 4Clicks is a fast paced course that is for the estimator that may be new to 4Clicks but wants the most from the software.

We also teach a 2-Day Advanced course; this course is geared towards administrators, but is also perfect for an estimator that wants to be familiar with the "front-end" of the software.

Simply put: when you leave our training class, you will be able to estimate. My goal for attendees is to estimate more efficiently. Way back when I was a Contractor and new to 4Clicks (a couple of years ago...right!), I only used a portion of the software – maybe 20% - and I thought I was fast. I used it for years until a trainer introduced me to "hotkeys." I've never looked back since!



Jesse Smith

"One word: outstanding. The six hour training course covered a lot of information, but you finish knowing enough to get through an estimate with confidence and are left wanting to learn more."

- USAF, Engineering Instructor

"Nothing is more satisfying than when the light comes on."

- Bruce Sarty



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